

## Investment partner

### Company profile

The team at Wells Capital Investment Solutions have provided independent fund research to the IFA community for over 10 years, and this was extended to offer discretionary fund management services in 2007.

We work exclusively with IFAs who recognise their clients' needs for professional investment management in conjunction with the wider advice they are giving, so providing a clear distinction between the roles of the adviser and the investment manager. We recognise and value the importance of the adviser's underlying relationship with their clients, and we will never intrude upon this.

By outsourcing the responsibility of the investment management decisions to Wells Capital, you can spend more time managing your client relationships and growing your business, without the risks and costs associated with investment management.

With a team of fund managers that have a diversity of skills, knowledge and experience, we have the resources in-house to make instant investment decisions to reinforce your client portfolios.

### Why select Wells Capital?

- We work exclusively with IFAs, and will not intrude on the client-adviser relationship.
- Our philosophy is to focus on the management of multi-asset portfolios through collective investment schemes.
- We offer core investment strategies that are designed to align to a client's risk profile.

- For our introducing IFAs, we offer them access to a range of other investment management solutions to enhance their own proposition for their clients.
- A clear and transparent charging structure with no dealing costs.
- Experience in dealing with SIPPs in drawdown.

### Investment process

We apply a combination of a top down macroeconomic approach to asset allocation together with a bottom up approach to fund selection to create a portfolio that is designed to match the designated risk profile.

Tolerance levels are set with upper and lower limits to ensure that the portfolios remain within their risk profiles, but they are flexible enough to react quickly and decisively in changing market conditions.

Our multi-asset approach to portfolios allows us to gain exposure to a range of asset classes such as cash, property, bonds, equities and alternatives, whilst allowing us to provide a diversification of manager, house and geographical risk.

All the funds selected for the portfolios have been through a rigorous research process by the investment team before being approved for inclusion on our buy list.

## Fund charges and investment terms

The minimum investment for the Model Portfolio Service is £50,000.

An Annual Management Fee is charged directly to your Wells Capital portfolio and there are no additional charges for dealing or custody.

For further information on charges please contact us.

Adviser remuneration will be paid out of your SIPP cash account by Sippcentre. In addition your adviser may receive initial and renewal commission from Wells Capital. Your adviser will provide you with further details.

Sippcentre will not accept investment instructions, these must be arranged directly with Wells Capital.

Your adviser is responsible for transferring cash between Sippcentre and Wells Capital. Your adviser must transfer cash using Sippcentre's online cash movement facility.

## Contact details

Nick Frank  
Wells Capital Investment Solutions  
The Garden Suite  
77 Mount Ephraim  
Tunbridge Wells  
Kent  
TN4 8BS  
T: 01892 550600  
E: [nick.frank@wellscapital-is.com](mailto:nick.frank@wellscapital-is.com)

Wells Capital Investment Solutions is authorised and regulated by the Financial Services Authority.

Information in this document is provided by the Investment Partner. Sippcentre cannot be held responsible for any statements made.

A J Bell includes A J Bell Holdings Limited and its wholly owned subsidiaries A J Bell Management Limited, A J Bell Limited and A J Bell Securities Limited.

A J Bell Management Limited is authorised and regulated by the Financial Services Authority and is the scheme administrator of all A J Bell's Self Invested Personal Pensions (SIPPs). A J Bell Securities Limited is a member of the London Stock Exchange and is authorised and regulated by the Financial Services Authority. It is the plan manager for all of A J Bell's Individual Savings Accounts (ISAs) and provides A J Bell's Dealing Accounts.

Sippdeal, Sippdealxtra and Sippcentre are platforms provided by A J Bell Management Limited. A J Bell Platinum SIPP is provided by A J Bell Management Limited. A J Bell Platinum SSAS is provided by A J Bell Limited.

The companies listed in the adjacent table are all registered in England and Wales at Trafford House, Chester Road, Manchester M32 0RS.

Company	Company Number	VAT Number
A J Bell Holdings Limited	4503206	833 5478 13
A J Bell Management Limited	3948391	759 3531 03
A J Bell Limited	3091664	639 0316 44
A J Bell Securities Limited	2723420	918 4226 21